

Destination Analytics Report: Prepared for Christchurch

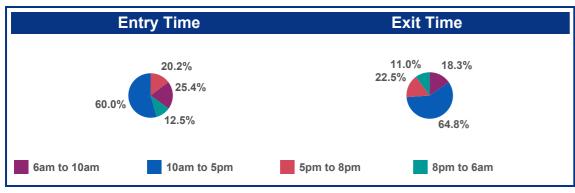
From 01/03/2022 to 31/03/2022

About this report

Destination management planning requires real-time and actionable insights to inform strategy and measure success. This includes understanding visitors and how a destination delivers on visitor needs and expectations. Triptech data is collected from real-time passenger movements and actions which reflects actual visitation. When compared to tourism surveys and studies, the TripTech Destination Management Report equips tourism businesses with a monthly data-driven view of specialised passenger movement dashboards. The following pages include a breakdown of each in detail.

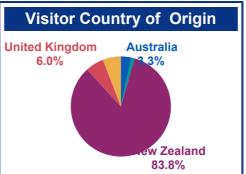
● ● ● ● ● ● ● Monthly Regional Dashboard

Monthly Regional Dashboard



Top 5 Prior Regions		Top 5 Next Reg	ions
Entered From Region	% Users	Went To Region	% Users
South Canterbury	24.8%	South Canterbury	24.1%
West Coast RTO	20.2%	West Coast RTO	20.8%
North Canterbury	18.8%	North Canterbury	20.1%
MacKenzie	10.7%	MacKenzie	11.8%
Nelson Tasman RTO	8.3%	Nelson Tasman RTO	8.0%

Total Users Total Overnight Stays Average Length of Stays 18,460 ▼-14% Prior Period ▼-76% Prior Year ▼-96% Prior Year Average Length of Stays 0.31 day ▼-40% Prior Period ▼-40% Prior Year



Top 5 Resident Suburbs			
Suburb	% Users		
Christchurch	3.8%		
Hanmer Springs	3.3%		
Rangiora	2.5%		
Kaiapoi	2.3%		
Rolleston	2.1%		

Top 5 Visitor Home Tourism Region				
Region Name Nelson Tasman RTO	% of Total Users 11%			
West Coast RTO	10%			
Auckland RTO	7%			
Marlborough RTO	6%			
Queenstown	6%			

Top 10		Bottom 10			
Region Name	Prior Period	Prior Year	Region Name	Prior Period	Prior Year
West Coast RTO	-3%	-80%	North Canterbury	-30%	-84%
Taranaki RTO	-6%	-76%	Fiordland	-30%	-79%
Whanganui RTO	-7%	-77%	Hawke's Bay RTO	-29%	-82%
South Canterbury	-7%	-83%	Gisborne RTO	-28%	-83%
Bay of Plenty RTO	-7%	-76%	Lake Taupo RTO	-26%	-82%
Wairarapa RTO	-8%	-81%	Wanaka	-26%	-74%
Marlborough RTO	-9%	-78%	Ruapehu RTO	-25%	-80%
Clutha	-11%	-77%	MacKenzie	-24%	-80%
Nelson Tasman RTO	-12%	-78%	Queenstown	-24%	-67%
Manawatu RTO	-12%	-76%	Southland	-23%	-79%

Data 1

•••current year previous year

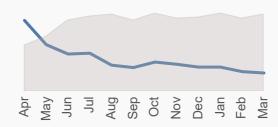
TOTAL USERS

18,460

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▼-14% Prior Period

▼-76% Prior Year



Total Overnight Stays

535

▼-55% Prior Period

▼-96% Prior Year

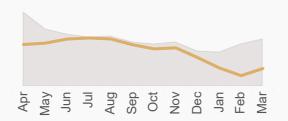
Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb

AVERAGE LENGTH OF TIME

0.31 day

▲68% Prior Period

▼-40% Prior Year



Total Users

Throughout 3/1/2022 to 3/31/2022, Christchurch has seen total of 18460 users which is 14% down as compared to prior period and 76% down as compared to prior year. An increase or decrease in users can be due to changing seasons, travel behaviour shifts or effective marketing campaigns in the region.

Total Stays

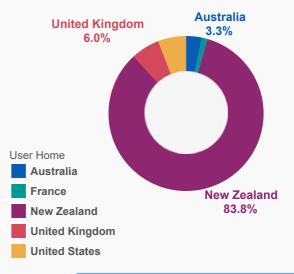
Throughout 3/1/2022 to 3/31/2022, Christchurch has seen total of 961 stays which is 55% down as compared to prior period and 96% down as compared to prior year. An increase or decrease in stays is due to changing seasons or effective marketing campaigns in the region.

Country of Origin

The pie chart breaks down the top 5 home countries where travellers in Christchurch are from. The highest number of travellers seen in Christchurch is from Australia from all reported home countries. Here Australia is 87% down as compared to the same time period in the year prior.



Visitor Country Of Origin



Domestic	International
14,172	4,288



Neighbouring Region Comparison

Bottom 10

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Region Name	Prior Period	Prior Year	Region Name	Prior Period	Prior Yea
West Coast RTO	-3%	-80%	North Canterbury	-30%	-84%
Taranaki RTO	-6%	-76%	Fiordland	-30%	-79%
Whanganui RTO	-7%	-77%	Hawke's Bay RTO	-29%	-82%
South Canterbury	-7%	-83%	Gisborne RTO	-28%	-83%
Bay of Plenty RTO	-7%	-76%	Lake Taupo RTO	-26%	-82%
Wairarapa RTO	-8%	-81%	Wanaka	-26%	-74%
Marlborough RTO	-9%	-78%	Ruapehu RTO	-25%	-80%
Clutha	-11%	-77%	MacKenzie	-24%	-80%
Nelson Tasman RTO	-12%	-78%	Queenstown	-24%	-67%
Manawatu RTO	-12%	-76%	Southland	-23%	-79%

Regional Comparison Top & Bottom

Top 10

Throughout 3/1/2022 to 3/31/2022, Christchurch has seen a 14% decrease compared to the previous month and a 76 % decrease against the same month in the year prior. The Top 10 and Bottom 10 tables highlights the performance of other regions.



op 5 Resident Suburbs: In	Top 5 Source Market Tourism
Christchurch	Region

Suburb	% Users	Region Name	% of Total Users	
Christchurch	3.8%	Nelson Tasman RTO	11%	-
Hanmer Springs	3.3%	West Coast RTO	10%	-
Rangiora	2.5%	Auckland RTO	7%	-
Kaiapoi	2.3%	Marlborough RTO	6%	-
Rolleston	2.1%	Queenstown	6%	

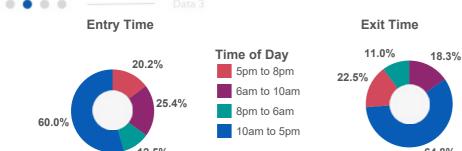
Top 5 Suburbs: In Christchurch

The top 5 suburbs highlight the home regions of travellers who live within Christchurch. Here Christchurch is indicating that during the period between 3/1/2022 and 3/31/2022, it had the highest number of travellers within Christchurch at 3.8% of the total observed market.

Top Source Market

Top Source Market of Travellers highlights the home region of travellers during 3/1/2022 and 3/31/2022 from Nelson Tasman RTO at 11%.

The Second most popular source market is from West Coast RTO at 10%. Utilising this report can allow you to better understand where to target travellers prone to visiting your region.



Top 5 Prior Regions

Top 5 Next Regions

Entered From Region	% Users	Went To Region	% Users
South Canterbury	24.8%	South Canterbury	24.1%
West Coast RTO	20.2%	West Coast RTO	20.8%
North Canterbury	18.8%	North Canterbury	20.1%
MacKenzie	10.7%	MacKenzie	11.8%
Nelson Tasman RTO	8.3%	Nelson Tasman RTO	8.0%

Entry & Exit Time

The doughnut chart indicates the breakdown of popular times travellers enter and exit in Christchurch for the time period between 3/1/2022 to 3/31/2022. The report indicates 10am to 5pm was the most common time frame travellers were seen entering Christchurch at 60.0%.

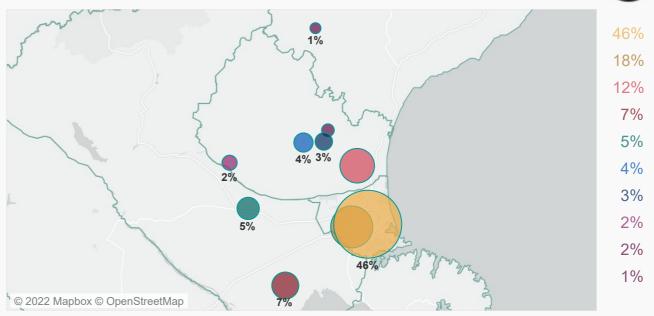
The most common time frame for travellers leaving Christchurch was between 10am to 5pm at 64.8%.

Prior & Next Regions

The Top 5 prior and next regions highlights the % breakdown where travellers were seen before visiting Christchurch and which region travellers were seen if recorded leaving. The prior and next regions provides a strong indication towards the flow of travel through Christchurch during 2022-03-01 and 2022-03-31.

Top 10 Overnight Stay Hotspots





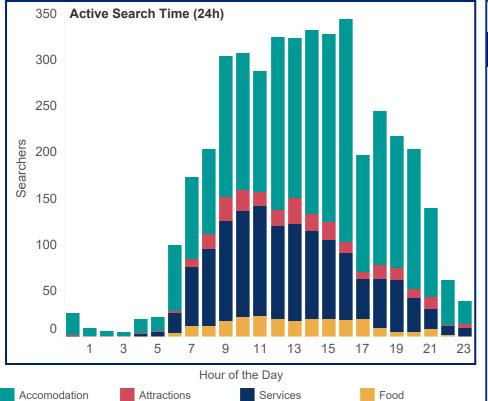
Top 10 Overnight location clusters

Each overnight stay recorded in Christchurch during 2022-03-01 to 2022-03-31 are distributed into the top 10 largest clusters to give you an overview of the % share different locations within your region have.

As each regions unique in size, this KPI can be shared as a larger image to get a better overall view of cluster locations where they overlap.







Top 10 Popular Search Categories				
Category	Prior Period	Current period	% Change	
All Campgrounds	83,074	66,976	-19.4%	
Things to Do	7,108	5,392	-24.1%	
Interesting tips	4,069	3,045	-25.2%	
Public Toilet	4,162	2,634	-36.7%	
Dump Station	2,434	2,184	-10.3%	
Accommodation	1,932	1,346	-30.3%	
Petrol Station	1,480	1,136	-23.2%	
Public Showers	1,846	972	-47.3%	
Others	1,570	960	-38.9%	
Walks & Trails	1,208	772	-36.1%	

Point of Interest Engagement

Refer to the active search times KPI to see the most popular hour of the day during the month where users searched for points of interest across the 4 major categories: Accommodation, Attractions, Food and Services.

POI Insights

Looking at the Top 10 popular categories where users clicked the POI, Dump Station saw a change of -10.3%.

The category within the Top 10 to see the lowest change was Public Showers showing -47.3%.





Glossary



YOY (Year on Year)

Amount of growth - positive, negative or flat this year versus the last reporting year. Calculated as ((TY-LY)/LY)*100



User Count

The total number of unique (each user counted only once) users seen in your region during the selected period



Next Regions

The location a user was next seen after visiting your region



Top Home Region

The most popular location where domestic travellers in your region are visiting from



WoW (Week over Week)

Amount of growth from Location Data - positive, negative or flat - this week versus the last reporting week. Calculated as ((TW-LW)/LW)*100



Overnight Stays

The total number of overnight stays recorded in your region during the selected period. Calculated when a user is seen in the same location night prior/next morning



Visitor CO

The smartphone home country is used to determine the country of origin of a user (this will not be impacted when changing a SIM card)



Top Suburb

The most popular suburbs where travellers are based in your region, when travelling inside your region



% Change

The amount of change—positive, negative, or flat-expressed as a percentage comparing a period versus the same period last year. Calculated as ((This Year - Last Year)/Last Year)*100



Prior Regions

The location a user was last seen prior to arriving in your region



Entry / Exit Time

The time in which a user entered or exited your region during a selected time period



Top/Bottom 10 comparison

Identifies the Top and bottom regions across your RTO/State/Country and which has seen the highest and lowest change in visitation over the selected time period



For more information email info@triptech.com

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About TripTech

TripTech (a THL & Jayco, Inc. Company) is a travel technology company operating across Australia and New Zealand. Our apps include CamperMate and custom branded travel apps in multiple categories. These assets connect businesses to travellers to plan and book in-trip and the data generated enables comprehensive, real-time dashboards and reports on tourist movement. This powerful combination arms national and state tourism offices, local and regional councils, government, media agencies and brands with access to new audiences and real-time data on their travel patterns and behaviour.

At TripTech we've been analysing the travel movements of the independent traveller through our network of apps for 10+ years. This enables us to provide a unique perspective on travel prior to, and throughout the course of the pandemic, including what the domestic audience is searching for, where they are going, and in-trip travel behaviours.